

## Devon Conversions

Sole official UK converters of the  
Volkswagen range of vehicles

Devon Conversions Limited  
Alexandria Works Sidmouth Devon EX10 9HA  
Telephone 03955 2345 Telex Devcon Sidmouth 42624

Registered No 141995 England VAT Registered No 141 1070 89  
Reg Office Renwick House Brightham Road Paignton Devon  
Directors CW Wilton KE Holmes TR Dillon (Managing)  
BD Winsor R E Ashby DR Holding

Date: As postmark

Dear Sir/Madam,

Earlier this year we sent you our sales literature in response to your request.

Our new full colour Sundowner and Moonraker brochure has just arrived from the printers and we know you will want to see it. That's why we are taking the liberty of sending one now.

By the way, don't forget that there is a special Devon Motor Caravan Finance Scheme and it runs until the 10th June 1978. This means you can purchase a new Devon Motor Caravan at an interest rate of 5% with repayments extending up to 4 or even 5 years.

There has never been a better time to buy a Devon Motor Caravan and, when you take a look at the brochure, we are sure you will agree there has never been a better Devon Motor Caravan to buy!

Details of your local VW Devon Dealers are enclosed and they will be able to provide further information should you need it. If you need more help from us please let us know. We want to be of service.

Yours faithfully,  
for DEVON CONVERSIONS LTD.

*J. H. H. H.*  
Sales Office

Encl.

**RENWICKS**  
Manufacturing Division



DEVON CONVERSIONS LIMITED

RECOMMENDED RETAIL PRICES FROM 1 MARCH 1978

VOLKSWAGEN TYPE II 1600 cc Engine

<u>MOTOR CARAVANS</u>	<u>BASIC</u>	<u>CAR TAX</u>	<u>V.A.T.</u>	<u>RECOMMENDED RETAIL PRICE</u>
MOONRAKER Elevating Roof on VW KOMBI	4770.01	397.50	413.40	5580.91
MOONRAKER Flat Roof on VW KOMBI	4408.02	367.33	382.03	5157.38
SUNDOWNER Elevating Roof on VW VAN	4405.38	367.12	381.80	5154.30
SUNDOWNER Flat Roof on VW VAN	4043.39	336.95	350.43	4730.77

BUS CONVERSION

12 SEATER BUS	3744.27		299.54	4043.81
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ENGINE OPTIONS

2000 cc Engine Package (Incl. servo brakes & radials)	327.00	27.25	28.34	382.59
2000 cc Automatic (2000-cc package must be ordered)	308.00	25.67	26.69	360.36

LT MOTOR CARAVAN - 2 litre Petrol Engine\*

DEVON ROYALTY on VW LT 28 Hi Top	7580.50	631.71	656.98	8869.19
* Diesel Engine Option	622.00	51.83	53.91	727.74

All above prices are ex Works and include seat belts

Standard National Delivery Charges

TYPE II	64.77		5.18	69.95
LT	77.86		6.23	84.09

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THIS PRICE LIST CANCELS ALL PREVIOUS ISSUES

\* \* \* \* \*  
 \* SPECIAL VW DEVON FINANCE SCHEME : APRIL 8th - JUNE 10th 1978 \*  
 \* \* \* \* \*

From April 8th until June 10th, Devon Conversions Ltd. are offering a fantastic reduction on normal H. P. rates to purchasers of New Devon Motor Caravans. There are two Special Finance Schemes available during this period.

- either 3% p.a. † interest - the loan repayable over 2 years.
- or 5% p.a. \*interest - the loan repayable up to 4 years.

With either scheme you make a considerable saving over current interest rates - compare the Devon interest rates with the following :-

Average finance house interest rate	
for new car purchasers ;	11% p.a. (flat rate)
Bank personal loan interest rate	: 7½% - 8½% p.a. (flat rate)

The table overleaf shows just how much you can save, if you take advantage of this special offer.

LOWER DEPOSIT; LONGER REPAYMENT PERIOD THAN CARS

For H.P. purposes, motor caravans are not classed the same as cars - (car H.P. must be third deposit and the balance over 2 years). With motor caravans, deposits can be lower - 25% on average, and could be even less. And if you opt for the 5% finance scheme, repayments can be spread over 3 or even 4 years.

VAT RECLAIMABLE FOR VAT-REGISTERED COMPANIES

If you are in business ( a VAT registered company) you can claim back the VAT on new motor caravans, if they are registered for business purposes. You can't do the same with company owned motor cars. Don't forget that the interest paid on a new motor caravan loan is also allowable against tax.

HOW TO FIND OUT MORE DETAILS ABOUT THIS SPECIAL FINANCE OFFER

Just go along and see your local VW Devon Dealer - he'll be able to give you more information and show you the exciting range of VW Devon Motor Caravans.

THIS SPECIAL OFFER CLOSES 10th JUNE 1978.

- † Equivalent to a true rate of 5.5% pa.
- \* Equivalent to a true rate of 9.5% p.a.

SPECIAL VW DEVON FINANCE SCHEME : APRIL 8th - JUNE 10th 1978

The following table gives you an indication of the savings in monthly repayments on H.P. Agreements taken out on new VW Devon Motor Caravans during this special Finance Scheme. Remember, there are 2 separate schemes:

- either 3% p.a. interest - the loan repayable over 2 years.
- or 5% p.a. interest - the loan repayable up to 4 years.

3% P.A. OVER 2 YEARS

Interest Rate: *	3% p.a.		Saving on Monthly Repayment	Total Saving on Interest
	11% p.a.	3% p.a.		
Amount Borrowed	Monthly Repayment	Monthly Repayment		
£	£	£	£	£
1500	76.25	66.25	10.00	240.00
2000	101.67	88.33	13.34	320.00
2500	127.08	110.42	16.66	400.00
3000	152.50	132.50	20.00	480.00
3500	177.92	154.58	23.34	560.00
4000	203.33	176.67	26.66	640.00

5% P.A. OVER 3 YEARS

Interest Rate: *	5% p.a.		Saving on Monthly Repayment	Total Saving on Interest	5% P.A. OVER 4 YEARS		Saving on Monthly Repayment	Total Saving on Interest
	11% p.a.	5% p.a.			11% p.a.	5% p.a.		
Amount Borrowed	Monthly Repayment	Monthly Repayment			Monthly Repayment	Monthly Repayment		
£	£	£	£	£	£	£	£	£
1500	55.41	47.92	7.50	270.00	45.00	37.50	7.50	330.00
2000	73.89	63.89	10.00	330.00	60.00	50.00	10.00	440.00
2500	92.36	79.86	12.50	450.00	75.00	62.50	12.50	600.00
3000	110.83	95.83	15.00	540.00	90.00	75.00	15.00	720.00
3500	129.31	111.81	17.50	630.00	105.00	87.50	17.50	840.00
4000	147.78	127.78	20.00	720.00	120.00	100.00	20.00	960.00

\* Please Note: Interest rates quoted above are at flat annual rate. The true interest rate equivalents are as follows :-

- 2 Years. 11% p.a. = 21.5% p.a. true. 3% p.a. = 5.5% true.
- 3 Years. 11% p.a. = 21% p.a. true. 5% p.a. = 9.5% true.
- 4 Years. 11% p.a. = 20.5% p.a. true. 5% p.a. = 9.0% true.

ESSEX

Abridge Engineering Co. Ltd.	Market Place, Abridge, Theydon Bois (849) 2722/3/4
Guthrie Motors Ltd.	Hutton Road, Shenfield, Brentwood. (0277) 218686
Service Garages (South Eastern) Ltd.	Colchester Road, Springfield, Chelmsford. (0245) 468151
Service Garages (Colchester) Ltd.	Service House, East Hill, Colchester. (0206) 77665
Vogtland Motors Ltd.	St. Mary's Service Station, Dock Road, Little Thurrock, Grays Thurrock. (0375) 73746
Abridge Engineering Co. Ltd.	Wych Elm, Town Centre, Harlow. (0279) 21461/2
Balgores Motors Ltd.	77 Balgores Lane, Gidea Park, Romford. (70) 67613/5
London Road Garage (Romford) Ltd.	20/28 London Road, Romford. (70) 23511
Ecta Motors Ltd.	P.O. Box 65, Comet Way, Southend-on-Sea. (0702) 526411